



OCTAVIUS GOULD

CEO | EXECUTIVE COACH | SPEAKER

Contact Info



888.883.0002



odg@octaviusgould.com



www.octaviusgould.com

Expertise

- Leadership Development
- Executive Coaching
- Performance Optimization
- Effective Communication
- Crucial Conversations
- Hiring & Team Building
- Change Management
- Diversity, Equity & Inclusion

Education

University of Minnesota
B.S., Business Management

Podcast

Watch or listen to *The Octavius Gould Experience* on Spotify, Apple Podcast, Google Podcast, iHeart Radio or YouTube.

Profile

Octavius Gould is a certified executive coach to leaders across America and dynamic keynote speaker. Octavius draws on 29 years of leadership development and sales leadership experience to help organizations define, develop, and implement strategies to optimize performance and drive sustainable success.

Octavius developed his business acumen at MCI where he managed 5 sales managers and 65 sales professionals. His track record of developing profitable organizations was instrumental in him becoming a Vice President of Sales for a global company. As the CEO of Octavius Gould Enterprises his leadership development services have exceeded the expectations of start-ups, non-profits, and Fortune 1000 corporations across North America.

He is the proud father of two daughters and resides in Charlotte, NC.

Certifications, Affiliations & Honors

Certifications

- Zenger Miller - Front Line Leadership
- Seven Habits of Highly Effective People
- Miller Heiman Strategic Selling
- Fred Pryor - Train the Trainer
- Speakeasy - Effective Communication
- InsideOut Development - Grow Coaching

Honors

New Jersey Senate	Joint Legislative Resolution for Community and Career Achievement
Pemberton, NJ	Proclamation from Office of the Mayor
MCI Telecom	President's Club, Circle of Excellence, Destination Ovation, Best of the Best, Club MCI, Top Sales Leader

What People Are Saying

Chris Corrado, Director, Leadership Development at Boys & Girls Club of America
Octavius, you did an outstanding session on how to have difficult conversations with staff. You rocked it! They learned so much! We appreciate your help.

Ed Nottingham, PHD, Pcc - HR Project Manager at FedEx

Octavius, you are fantastic! You are deeply committed to being purposeful, providing value, having a positive impact, and more. Thank you.

Shannon Carter, ACC - HR Strategic Advisor at FedEx

You are a rock star, Octavius!